# CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED DECEMBER 31, 2012

[Japanese GAAP]

February 8, 2013

Company name: EBARA CORPORATION Stock exchange listings: Tokyo and Sapporo

Code number: 6361

URL: <a href="http://www.ebara.co.jp/">http://www.ebara.co.jp/</a>
Representative: Natsunosuke Yago, President

Contact person: Kengo Choki, Executive Officer, Finance & Accounting Division

Tel. +81-3-3743-6111

Scheduled date for submission of quarterly report: February 13, 2013

Scheduled date for dividend payment: —

Preparing supplementary material on financial results: None

Holding financial results presentation meeting (for institutional investors and analysts): None

(Monetary amounts are rounded down to the nearest million yen)

Millions of yen

#### 1. Results for the Nine Months Ended December 31, 2012

#### (1) Financial Results

(% represents percentage change from a comparable previous period.)

Millions of yen

	Net Sale	es	Operating l	(ncome	Ordinary I	ncome	Net Incor	ne
Nine Months Ended December 31, 2012	257,601	(2.6)%	6,956	14.7%	7,093	201.3%	2,907	_
Nine Months Ended December 31, 2011	264,349	(0.6)%	6,064	(70.3)%	2,354	(86.4)%	(930)	_

Note : Comprehensive Income: December 31, 2012; 3,512 million yen -% December 31, 2011; (3,781) million yen -%

	Net Income per Share (Yen)	Net Income per Share, Diluted (Yen)
Nine Months Ended December 31, 2012	6.88	6.68
Nine Months Ended December 31, 2011	(2.20)	_

#### (2) Financial Position

	Total Assets	Net Assets	Equity Ratio
As of December 31, 2012	441,431	155,132	34.1%
As of	488,964	154,653	30.9 %

Note : Shareholders' Equity: December 31, 2012; 150,538 million yen March 31, 2012; 151,060 million yen

#### 2. Dividends

March 31, 2012

	Dividends per Share (Yen)				
	End of 1st Quarter	End of 2 <sup>nd</sup> Quarter	End of 3 <sup>rd</sup> Quarter	Year-End	Annual
Fiscal Year Ended March 31, 2012	_	0.00	_	5.00	5.00
Fiscal Year Ending March 31, 2013	_	2.50	_		
Fiscal Year Ending March 31, 2013 (Forecast)				2.50	5.00

Note: Revisions to forecast of dividends in this quarter: None

#### 3. Forecast of Financial Results for the Fiscal Year Ending March 31, 2013

(% represents percentage change from a comparable previous period.)

Millions of ven

	Net Sa	les	Operating	Income	Ordinary	Income	Net Inc	come	Net Income per Share (Yen)
Fiscal Year Ending March 31, 2013	397,000	(3.7)%	22,500	(3.3)%	21,500	2.0%	10,500	263.4%	24.86

Note: Revisions to forecast of financial results in this quarter: None

#### 4. Other Information

(1) Changes in significant subsidiaries during the nine months under review (Changes in specified subsidiaries involving changes in scope of consolidation): Yes

Included: - (-)

Excluded: 1 company (Ebara Techno-serve Co., Ltd.)

Note: For further details, please refer to "2. Summary Information (Notes)" on page 7.

(2) Adoption of specific accounting methods for preparation of quarterly financial statements: Yes Note: For further details, please refer to "2. Summary Information (Notes)" on page 7.

) Changes in accounting policies, Changes in accounting estimates, and Restatement of prior financial statements after error corrections

- (i) Changes due to revisions of accounting standards, etc.: Yes
- (ii) Changes other than (i) above: None
- (iii) Changes in accounting estimates: Yes
- (iv) Restatement of prior financial statements after error corrections: None

Note: Effective from the first quarter ended June 30, 2012, Ebara Corporation and its domestic consolidated subsidiaries have changed the depreciation method. For further details, please refer to "2. Summary Information (Notes)" on page 7.

(4) Number of shares outstanding (Common Stocks)

(i) Number of common stocks (Including treasury stocks)

(ii) Number of treasury stocks

(iii) Average number of common stocks

As of December 31, 2012	423,086,658	As of March 31, 2012	422,899,658
As of December 31, 2012	699,718	As of March 31, 2012	689,200
Nine Months Ended December 31, 2012	422,364,783	Nine Months Ended December 31, 2011	422,136,942

#### **Recording of Implementation Conditions Regarding Auditing Procedures**

This financial report does not fall within the scope of the Auditing Procedures referenced in the Financial Instruments and Exchange Act. At the time of disclosure of the financial report, the quarterly review procedures for its quarterly financial statements have not been completed.

#### **Explanation of the Appropriate Use of Performance Forecasts and Other Related Matters**

The forecasts of performance and other forward-looking statements contained in this document are based on information that was available to EBARA Group as of the time of the issuance of this document and on certain assumptions about uncertainties that may have an impact on the Company's performance. Actual performance may differ substantially from these forecasts owing to a wide range of factors. For further information on the assumptions made in the preparation of the forecasts of performance, please refer to "(3) Qualitative Information Regarding Forecast of Consolidated Financial Results" on page 6.

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#### 1. Qualitative Information Regarding Consolidated Financial Results

#### (1) Qualitative Information Regarding Consolidated Financial Results

During the third quarter (nine months), ended December 31, 2012, while the economy was showing gradual recovery in the United States, in Europe, the economy continued to stagnate due to factors such as the continuing uncertainty regarding the financial system. In Asia, there were signs of a weakening of growth, in particular in China, and in Japan, while investment in the public sector was generally firm and the economy showed some signs of a gradual recovery, the future of the economy remains uncertain.

Amid these economic conditions, EBARA Group (the "Group") entered the second fiscal year of the three-year medium term management plan "E-Plan2013", working to establish a firmer and more stable business structure under the plan, which has the four basic policies: (1) Promoting "regional production for regional supply" in priority areas and establishing an optimally located production and supply system from a global perspective; (2) working to enter new markets by expanding core business domains; (3) aiming to optimize "monozukuri" (manufacturing) processes through scientific approaches; and (4) expanding the functions of the corporate headquarters in keeping with the globalization of business domains.

During the third quarter under review, although orders received increased compared to the same period in the previous fiscal year, sales were lower year on year mainly due to a decrease in the Precision Machinery ("PM") Company. Operating income increased as the Fluid Machinery & Systems ("FMS") Company and the Environmental Engineering ("EE") Company could cover for the declines in the PM Company.

Consolidated net sales for the third quarter amounted to \(\frac{\text{\$\tex{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\

Operating results by business segments are as follows:

#### Fluid Machinery & Systems

In the pump business, electric power generation plant projects in the electric power market, mainly in the emerging countries (such as the BRICs countries), fertilizer plant projects in the chemical market and oil refinery plant projects in the oil and gas market held firm. In Japan, the market for equipment for buildings in the private sector—showed moderate recovery, and the demand from the public sector, which had been stagnant since the Great East Japan Earthquake, started showing signs of recovery.

In the compressor and turbines business, the number of projects in the oil and gas markets in the Middle East and in Asian regions such as China is increasing along with the rise in energy demand, but competition for projects remains intense. Against such background, the Group worked to increase its competitiveness through managing the operational bases in Japan and the United States together and further localizing its global network of sales and service bases.

In the chillers business, conditions were severe in the domestic market, but conditions in the Chinese market were favorable.

Sales in the FMS Company for the third quarter amounted to \$183,396 million (an increase of 2.7% year on year). The segment income amounted to \$2,490 million (an increase of 24.1% year on year).

#### **Environmental Engineering**

In the EE Company, in domestic public works projects, the Group secured roughly the same level of orders for operation and maintenance ("O&M") business for waste incineration facilities, while in the engineering, procurement, and construction ("EPC") and other fields, demand for the replacement of facilities is showing signs of increase. Against such background, the Group worked to further strengthen the integrated operations of its EPC capabilities based on its technological strength and its O&M services leveraging on its nationwide network, and took measures to respond accurately to changes in the market environment and customer needs. As a result, the Group received orders for the construction and operation of temporary waste incineration facilities to deal with the rubble and debris left behind by the Great East Japan Earthquake and for the construction of general waste incineration facility for a local authority.

Sales in the EE Company for the third quarter amounted to \(\frac{\pma}{30}\),510 million (an increase of 5.1% year on year).

The segment income amounted to \(\frac{\pma}{2}\),846 million (an increase of \(\frac{\pma}{5}\),458 million year on year).

#### **Precision Machinery**

In the PM Company, in the semiconductor market, during the third quarter, while there was a temporary increase in activity in the market for smartphones and tablet-type portable terminals due to introduction of new products, demand from the personal computers and servers markets remained sluggish, and with the exception of some leading foundries, capital investments by device manufacturers continued to be postponed. Further, demand from relevant markets other than semiconductors, such as the flat panel display, photovoltaic battery and LED markets, continued to remain sluggish. Against such background, the Group worked to shorten lead times by increasing productivity as well as promoting the production and procurement of products from overseas.

Sales in the PM Company for the third quarter amounted to \$42,409 million (a decrease of 15.0% year on year). The segment income amounted to \$1,042 million (a decrease of 82.8% year on year).

#### (2) Qualitative Information Regarding Consolidated Financial Position

An analysis of assets, liabilities and net assets is as follows:

#### **Total Assets**

Total assets at the end of the third quarter were \(\frac{\pm}{4}41,431\) million, \(\frac{\pm}{4}7,533\) million lower than at the end of the previous fiscal year. Principal changes in asset items included an increase of \(\frac{\pm}{9},193\) million in work in process, a decrease of \(\frac{\pm}{3}7,246\) million in trade receivables and a decrease of \(\frac{\pm}{1}5,529\) million in cash and time deposits.

#### **Total Liabilities**

Total liabilities at the end of the third quarter were \(\frac{\text{\congruence}}{286,298}\) million, \(\frac{\text{\congruence}}{48,012}\) million lower than at the end of the previous fiscal year. Principal changes in liability items included a decrease of \(\frac{\text{\congruence}}{24,396}\) million in trade payables, \(\frac{\text{\congruence}}{10,213}\) million in short-term bank loans and \(\frac{\text{\congruence}}{7,158}\) million in long-term bank loans.

#### **Net Assets**

Net assets at the end of the third quarter were \(\frac{\pmatrix}\)155,132 million, \(\frac{\pmatrix}\)479 million higher than at the end of the previous fiscal year. Principal changes affecting net asset items were cash dividends paid of \(\frac{\pmatrix}\)3,167 million, a net income for the quarter of \(\frac{\pmatrix}\)2,907 million and an increase in minority interests of \(\frac{\pmatrix}\)939 million. Shareholders' equity, after deduction of subscription rights to shares and minority interests from total net assets, amounted to \(\frac{\pmatrix}\)150,538 million, and equity ratio was 34.1%.

#### (3) Qualitative Information Regarding Forecast of Consolidated Financial Results

The forecast of financial results for the fiscal year ending March 31, 2013, since the previous announcement on November 5, 2012, has not been revised.

#### Forecast of Financial Results for the Fiscal Year Ending March 31, 2013

(% represents percentage change from a comparable previous period.)

Millions of yen

	Fiscal Year Ending March 31, 2013		
Net Sales	397,000	(3.7)%	
Operating Income	22,500	(3.3)%	
Ordinary Income	21,500	2.0%	
Net Income	10,500	263.4%	

#### Forecast of Net Sales and Operating Income by Business Segment

(% represents composition ratio.) Millions of yen

(% represents composition ratio.)						
	Net Sales		Segment	Income		
Fluid Machinery & Systems	285,000	71.8%	14,000	62.2%		
Environmental Engineering	48,000	12.1%	4,000	17.8%		
Precision Machinery	62,000	15.6%	4,000	17.8%		
Others	2,000	0.5%	500	2.2%		
Total	397,000	100%	22,500	100%		

Factors that may have an influence on the Group's actual performance include those listed below; however, such factors are not limited to those on this list.

- 1. Market Risk
- 2. Large-scale projects and overseas business activities
- 3. Business realignments, etc.
- 4. Exchange risk
- 5. Interest-rate risk
- 6. Risks related to the impact of natural disasters and impairment of the social infrastructure
- 7. Deferred tax assets
- 8. Material procurement
- 9. Legal restrictions
- 10. Litigation risk
- 11. Risk of increased costs of land sales
- 12. Risk of collection of export receivables

#### 2. Summary Information (Notes)

#### (1) Changes in significant subsidiaries during the nine months under review

Operations of Ebara Techno-serve Co., Ltd., which was a specified subsidiary of Ebara Corporation, have been terminated, following that company's absorption and merger into the parent company as of April 1, 2012.

# (2) Adoption of specific accounting methods for preparation of quarterly consolidated financial statements

Tax expenses on income before income taxes for the nine months under review are calculated by multiplying income before income taxes for the nine months under review by the reasonably estimated annual effective tax rate for the entire fiscal year with application of tax effect accounting.

# (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

(Changes in the depreciation method)

In accordance with the revision of the Corporate Tax Act of Japan, effective from the first quarter ended June 30, 2012, Ebara Corporation and its domestic consolidated subsidiaries have changed the depreciation method for tangible fixed assets which were purchased on or after April 1, 2012. This change had an immaterial impact on the result of operation.

# 3. Consolidated Financial Statements

# (1) Consolidated Balance Sheets

	As of March 31, 2012	As of December 31, 2012
ASSETS		
Current Assets		
Cash and time deposits	84,955	69,425
Trade receivables	160,995	123,749
Securities	2,856	3,875
Finished goods	10,621	8,238
Work in process	40,112	49,305
Raw materials	18,976	19,028
Others	28,837	28,403
Allowance for doubtful accounts	(1,106)	(952)
Total current assets	346,248	301,074
Fixed Assets		
Tangible fixed assets		
Buildings, net	36,384	35,214
Machinery and equipment, net	21,391	21,200
Others, net	31,328	32,813
Total tangible assets	89,104	89,228
Intangible assets	5,567	5,685
Investments and other assets		
Investment securities	22,236	21,289
Others	36,882	34,809
Allowance for doubtful accounts	(11,075)	(10,655)
Total investments and other assets	48,043	45,443
Total fixed assets	142,715	140,357
Total Assets	488,964	441,431

Millions of yen

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	As of March 31, 2012	As of December 31, 201
LIABILITIES		
Current Liabilities		
Trade payables	105,638	81,242
Short-term bank loans	79,377	69,164
Current portion of bonds with subscription rights to shares	_	20,000
Bonus payment reserve	6,219	3,456
Directors' bonus payment reserve	119	156
Reserve for losses on construction completion guarantees	5,359	4,094
Reserve for product warranties	1,712	2,148
Reserve for construction losses	8,757	6,599
Reserve for expenses related to the sales of land	1,849	1,846
Others	41,310	41,658
Total current liabilities	250,345	230,367
Long-term Liabilities		
Bonds with subscription rights to shares	20,000	_
Long-term bank loans	42,640	35,482
Reserve for retirement benefits	15,047	14,153
Reserve for directors' retirement benefits	201	162
Asset retirement obligations	1,799	1,818
Others	4,275	4,313
Total long-term liabilities	83,965	55,931
Total Liabilities	334,311	286,298
NET ASSETS		
Shareholders' Equity		
Common stock	61,313	61,345
Capital surplus	65,243	65,275
Retained earnings	41,750	41,490
Treasury stock, at cost	(279)	(282)
Total shareholders' equity	168,028	167,829
Accumulated Other Comprehensive Income		
Net unrealized gains on investment securities	1,116	820
Deferred gains on hedges	6	6
Translation adjustments	(18,090)	(18,118)
Total accumulated other comprehensive income	(16,967)	(17,291)
Subscription Rights to Shares	438	501
Minority Interests	3,154	4,093
Total Net Assets	154,653	155,132
Total Liabilities and Net Assets	488,964	441,431

## (2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

Millions of yen

	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2012
Net Sales	264,349	257,601
Cost of Sales	208,693	197,552
Gross Profit	55,656	60,048
Selling, General and Administrative Expenses	49,591	53,092
Operating Income	6,064	6,956
Non-operating Income		
Interest income	123	123
Dividends income	272	266
Equity in earnings of affiliates	6	_
Foreign exchange gains	_	562
Reversal of allowance for doubtful accounts	_	520
Others	605	894
Total non-operating income	1,008	2,367
Non-operating Expenses		
Interest expenses	1,917	1,680
Equity in losses of affiliates	_	234
Foreign exchange losses	2,512	_
Others	288	314
Total non-operating expenses	4,718	2,230
Ordinary Income	2,354	7,093
Extraordinary Income		·
Gain on sales of fixed assets	37	26
Gain on sales of investment securities	83	0
Gain on transfer of business	150	1
Total extraordinary income	270	27
Extraordinary Loss		
Loss on sales of fixed assets	18	169
Loss on disposal of fixed assets	66	51
Loss on valuation of investment securities	139	47
Loss on liquidation of subsidiaries and affiliates	168	45
Loss on valuation of investments in capital	_	246
Special retirement expenses	_	276
Others	57	15
Total extraordinary loss	450	852
Income before Income Taxes	2,174	6,268
Income Taxes	2,327	2,480
Income (Loss) before Minority Interests	(153)	3,788
Minority Interests in Income (Loss)	777	880
Net Income (Loss)	(930)	2,907
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	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2012
Income (Loss) before Minority Interests	(153)	3,788
Other Comprehensive Income:		
Net unrealized gains (losses) on investment securities	(905)	(294)
Deferred gains (losses) on hedges	1	(0)
Translation adjustment	(2,716)	21
Share of other comprehensive income of associates accounted for using equity method	(7)	(2)
Total other comprehensive income	(3,627)	(275)
Comprehensive Income	(3,781)	3,512
Comprehensive income attributable to:		
Owners of the parent	(4,443)	2,583
Minority interests	662	928

(5) Consolidated Statements of Cash Flows		Willions of yell
	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2012
Cash Flows from Operating Activities:		
Income before income taxes	2,174	6,268
Depreciation and amortization	9,207	8,524
Loss (gain) on sales of securities and investment securities	(42)	(2)
Increase (decrease) in provision	(6,696)	(7,219)
Loss (gain) on sales of fixed assets	(18)	143
Interest and dividends income	(396)	(390)
Interest expenses	1,917	1,680
Decrease (increase) in trade receivables	28,781	37,325
Decrease (increase) in inventories	(15,014)	(6,899)
Increase (decrease) in trade payables	(12,034)	(24,430)
Others	1,511	5,235
Sub-total	9,389	20,235
Interest and dividends income received	729	707
Interest expenses paid	(1,692)	(1,511)
Income taxes paid	(5,405)	(4,088)
Net cash provided by operating activities	3,020	15,343
Cash Flows from Investing Activities:	3,020	13,543
Purchase of fixed assets	(5,870)	(7,288)
Proceeds from sales of fixed assets	183	36
Purchase of securities and investment securities	(3,241)	(5,527)
Proceeds from sales and redemption of securities and	759	3,111
investment securities	,03	•
Payments into time deposits	_	(603)
Proceeds from withdrawal of time deposits	_	533
Payments of loans receivable	(2,062)	(2,376)
Collection of loans receivable	1,590	2,229
Purchase of investments in capital of subsidiaries	_	(992)
Others	86	309
Net cash used in investing activities	(8,554)	(10,566)
Cash Flows from Financing Activities:		
Net increase (decrease) in short-term loans payable	2,274	(3,839)
Proceeds from long-term bank loans	279	915
Repayment of long-term bank loans	(5,814)	(14,788)
Redemption of bonds	(20,000)	_
Proceeds from disposal of (Purchase of) treasury stock	(8)	(3)
Cash dividends paid	(2,110)	(3,167)
Proceeds from stock issuance to minority shareholders	240	96
Cash dividends paid to minority shareholders	(691)	(84)
Others	(407)	(598)
Net cash used in financing activities	(26,237)	(21,469)
Translation Adjustments	(1,053)	153
Increase (Decrease) in Cash and Cash Equivalents	(32,825)	(16,538)
Cash and Cash Equivalents at the Beginning of the Period	104,002	87,294
Increase (Decrease) in Cash and Cash Equivalents resulting	311	67,294
from change of scope of consolidation  Cash and Cash Equivalents at the End of the Period	71,488	70,756
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#### (4) Note for the assumption of going concern

None

#### (5) Segment information

Nine Months Ended December 31, 2011

1. Information regarding sales and income (loss) by reportable segment

Millions of yen

		Reportable	segments	S Others		hers	Adjustments Consolidate (Notes 2) (Notes 3)	Consolidated
	Fluid Machinery & Systems	Environmental Engineering	Precision Machinery	Total	(Notes 1) Total	(Notes 3)		
Sales								
Customers	178,503	29,021	49,879	257,403	6,946	264,349	_	264,349
Intersegment and transfer	568	0	2	570	2,694	3,265	(3,265)	_
Total	179,071	29,021	49,881	257,974	9,640	267,615	(3,265)	264,349
Segment Income (Loss)	2,006	(2,612)	6,066	5,461	413	5,874	189	6,064

Notes: 1. The "Others" item in the table above is the business segment for operations that are not included among reportable segments. It contains business support services and other activities.

- 2. The "Adjustments" item for Segment Income (Loss) shows eliminations among intersegment sales and transfers.
- 3. Segment Income (Loss) has been adjusted with operating income in the quarterly consolidated statements of income.
- 2. Information regarding impairment loss of fixed assets, goodwill and negative goodwill by reportable segment (Material impairment loss of fixed assets)

None

(Material change in goodwill amount)

None

(Material negative goodwill arisen)

None

#### Nine Months Ended December 31, 2012

1. Information regarding sales and income by reportable segment

Millions of yen

								•
		Reportable	segments		Others	T 1	Adjustments	Consolidated
	Fluid Machinery & Systems	Environmental Engineering	Precision Machinery	Total	(Notes 1) Total	(Notes 2)	2) (Notes 3)	
Sales								
Customers	183,396	30,510	42,409	256,316	1,284	257,601	_	257,601
Intersegment and transfer	247	4	_	251	2,833	3,085	(3,085)	_
Total	183,644	30,514	42,409	256,568	4,118	260,686	(3,085)	257,601
Segment Income	2,490	2,846	1,042	6,379	485	6,864	91	6,956

Notes: 1. The "Others" item in the table above is the business segment for operations that are not included among reportable segments. It contains business support services and other activities.

- 2. The "Adjustments" item for Segment Income shows eliminations among intersegment sales and transfers.
- 3. Segment Income has been adjusted with operating income in the quarterly consolidated statements of income.
- 2. Information regarding impairment loss of fixed assets, goodwill and negative goodwill by reportable segment (Material impairment loss of fixed assets)

None

(Material change in goodwill amount)

None

(Material negative goodwill arisen)

None

(6) Note for significant changes in the amount of shareholders' equity

None

## 4. Additional Information

Orders received and sales

#### (1) Orders received

Millions of yen

Name of Segment	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2012	Twelve Months Ended March 31, 2012
Fluid Machinery & Systems	198,828	207,517	278,182
Environmental Engineering	35,346	43,162	51,270
Precision Machinery	43,493	41,070	61,721
Reportable segments	277,669	291,751	391,175
Others	3,646	1,270	3,746
Total	281,316	293,021	394,921

### (2) Sales

Millions of yen

		1	willions of yen
Name of Segment	Nine Months Ended December 31, 2011	Nine Months Ended December 31, 2012	Twelve Months Ended March 31, 2012
Fluid Machinery & Systems	178,503	183,396	286,089
Environmental Engineering	29,021	30,510	50,128
Precision Machinery	49,879	42,409	68,373
Reportable segments	257,403	256,316	404,592
Others	6,946	1,284	7,484
Total	264,349	257,601	412,076

### (3) Backlog of orders received

Millions of yen

Name of Segment	As of December 31, 2011	As of December 31, 2012	As of March 31, 2012
Fluid Machinery & Systems	175,263	176,097	147,147
Environmental Engineering	95,133	102,608	89,955
Precision Machinery	12,369	10,791	12,128
Reportable segments	282,766	289,496	249,231
Others	2,698	2	17
Total	285,464	289,499	249,249

Note: The above figures don't include consumptive taxes and are eliminated intersegment sales and transfers.