## Consolidated Financial Summary for the second quarter ended September 30, 2014

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This release contains forward-looking statements which involve certain risks and uncertainties that could cause actual results to differ materially from those projected.
Readers are cautioned not to place undue reliance on these forward-looking statements which are valid only as of the date thereof.
Ebara Corporation undertakes no obligation to republish revised forward-looking statements to reflect events or circumstances after the date thereof or to reflect the occurrence of unanticipated events.

1. Summary

|  | Fiscal year ended March 31, 2013 |  | Fiscal year ended March 31, 2014 |  | Fiscal year ending March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Change | Actual | Change | forecast : | Change |
| Statements of Income |  | \% |  | \% |  | \% |
| Net Sales | 426.3 | 3.5 | 448.6 | 5.2 | 490.0 | 9.2 |
| Operating Income | 25.0 | 7.8 | 32.1 | 28.3 | 34.0 | 5.6 |
| Ordinary Income | 25.6 | 21.7 | 31.3 | 22.0 | 34.0 | 8.6 |
| Net Income | 15.3 | 429.6 | 18.9 | 24.0 | 20.0 | 5.4 |
| Statements of Cash Flows |  |  |  |  |  |  |
| Cash flows from operating activities | 34.0 |  | 26.6 |  | 23.5 |  |
| Cash flows from investing activities | (33.1) |  | 3.5 |  | (33.3) |  |
| Cash flows from financing activities | 3.2 |  | (25.3) |  | (9.0) |  |
| Cash and cash equivalents (at the end of period) | 93.7 |  | 102.3 |  | 83.5 |  |
| Balance Sheets |  |  |  |  |  |  |
| (at the end of period) |  |  |  |  |  |  |
| Total assets | 504.5 | 3.2 | 530.2 | 5.1 |  |  |
| Interest-bearing debt | 138.9 | (3.3) | 119.6 | (13.9) |  |  |
| (Lease liabilities of above) | 1.5 | (2.4) | 1.8 | 15.6 |  |  |
| Shareholder's Equity (*1) | 186.8 | 23.7 | 208.0 | 11.3 |  |  |
| Retained earnings | 53.8 | 29.1 | 70.6 | 31.1 |  |  |
| Management Indicator |  |  |  |  |  |  |
| Return on Invested Capital (ROIC) (*2) | 4.9 |  | 5.8 |  |  |  |
| Operating Income on Sales Ratio |  |  |  |  |  |  |
| Return on Equity (ROE) (*3) |  |  |  |  |  |  |
| Debt/Equity Ratio (at the end of period) (*4) | 0.7 |  | 0.6 |  |  |  |
| Equity Ratio | 37.0 |  | 39.2 |  |  |  |
| Per share data |  |  |  |  |  |  |
| Net Income per share | 35.93 |  | 40.86 |  |  |  |
| Cash Dividends per share | $5.00$ |  | $7.50$ |  |  |  |
| of common stock(Annual) <br> Net assets per share |  |  |  |  |  |  |
| (at the end of period) | 402.41 |  | 448.05 |  |  |  |

(*1) Shareholder's Equity $=$ Net Assets - Subscription Rights to Shares - Minority Interests

| Billions of Yen |  |  |  |
| :---: | :---: | :---: | :---: |
| 2nd quarter ended September 30, 2013 |  | 2nd quarter ended <br> September 30, 2014 |  |
| Actual | Change | Actual | Change |
| $\begin{array}{r} 174.8 \\ 0.2 \\ (0.0) \\ (1.6) \end{array}$ | \% 6.8 (81.8) | $\begin{array}{r} 186.1 \\ (0.6) \\ (0.3) \\ (1.9) \\ \hline \end{array}$ | 6.5 |
| $\begin{array}{r} 16.3 \\ 11.2 \\ (27.6) \\ 95.8 \end{array}$ |  | $\begin{array}{r} 11.2 \\ (8.9) \\ (7.1) \\ 98.2 \end{array}$ |  |
| 456.3 | 3.8 | 499.2 | 9.4 |
| 113.7 | (10.6) | 116.1 | 2.1 |
| 1.4 | (21.8) | 1.7 | 20.8 |
| 191.2 | 29.8 | 204.4 | 6.9 |
| 51.1 | 32.7 | 68.0 | 32.9 |

(*2) ROIC $=$ Net Income/(Interest-bearing debt(Average between beginning and end of period)+Shareholder's Equity(Average between beginning and end of period))
(*3) ROE $=$ Net Income/Shareholder's Equity(Average between beginning and end of period)
(*4) Debt/Equity Ratio = Interest-bearing debt(at end of period)/Shareholder's Equity(at end of period)
2. Area Information
(1) Geographical Segment … Compiled on the basis of the geographical location of the company reporting the sales

Billions of Yen

|  | Fiscal year ended March 31, 2013 |  | Fiscal year ended March 31, 2014 |  | 2nd quarter ended September 30, 2013 |  | 2nd quarter ended September 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Composition | Actual | Composition | Actual | Composition | Actual | Composition | Change |
| Net Sales |  | \% |  | \% |  | \% |  | \% |  |
| Japan | 276.2 | 64.8 | 281.5 | 62.7 | 106.8 | 61.1 | 111.7 | 60.0 | 4.8 |
| North America | 86.4 | 20.3 | 84.8 | 18.9 | 36.6 | 21.0 | 40.5 | 21.8 | 3.8 |
| Asia (except Japan) | 45.6 | 10.7 | 60.6 | 13.5 | 21.4 | - 12.3 | 23.9 | 12.9 | 2.5 |
| Others | 17.8 | 4.2 | 21.6 | 4.9 | 9.8 | 5.6 | 9.8 | 5.3 | 0.0 |
| Total | 426.3 | 100.0 | 448.6 | 100.0 | 174.8 | 100.0 | 186.1 | 100.0 | 11.2 |
| Operating Income |  |  |  |  |  |  |  |  |  |
| Japan | 9.4 | 37.8 | 11.9 | 37.1 | (5.2) | (2473.8) | (8.7) | 1414.4 | (3.4) |
| North America | 7.5 | 30.1 | 9.9 | 31.0 | 1.8 | 869.4 | 3.2 | (534.5) | 1.4 |
| Asia (except Japan) | 7.4 | 29.8 | 8.8 | 27.6 | 2.5 | 1205.8 | 3.1 | (508.4) | 0.5 |
| Others | 1.5 | 6.3 | 1.8 | 5.8 | 0.9 | 465.9 | 0.9 | (150.0) | (0.0) |
| Elimination | (0.9) | (4.0) | (0.5) | (1.5) | 0.0 | 32.7 | 0.7 | (121.5) | 0.6 |
| Total | 25.0 | 100.0 | 32.1 | 100.0 | 0.2 | 100.0 | (0.6) | 100.0 | (0.8) |

(2) Regional Segment … Compiled on the basis of the geographical location where the goods were sold

Billions of Yen

|  | Fiscal year ended <br> March 31, 2013 |  | Fiscal year ended <br> March 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Actual | Composition | Actual | Composition |
| Net Sales |  | \% |  | \% |
| Japan | 210.5 | 49.4 | 211.8 | 47.2 |
| Asia (except Japan) | 117.1 | 27.5 | 129.9 | 29.0 |
| North America | 45.6 | 10.7 | 50.0 | 11.2 |
| Europe | 25.2 | 5.9 | 29.4 | 6.6 |
| Middle East | 14.8 | 3.5 | 15.0 | 3.4 |
| Others | 12.9 | 3.0 | 12.2 | 2.6 |
| Total | 426.3 | 100.0 | 448.6 | 100.0 |


| 2nd quarter ended <br> September 30, 2013 |  | 2nd quarter ended <br> September 30, 2014 |  |  |
| ---: | ---: | ---: | ---: | ---: |
| Actual | Composition | Actual | Change | Change |
|  | $\%$ |  | $4 \%$ |  |
| 79.9 | 45.7 | 81.8 | 44.0 | 1.9 |
| 49.1 | 28.1 | 52.3 | 28.1 | 3.2 |
| 22.0 | 12.6 | 25.4 | 13.7 | 3.4 |
| 13.1 | 7.5 | 14.8 | 8.0 | 1.6 |
| 6.0 | 3.5 | 6.7 | 3.6 | 0.6 |
| 4.4 | 2.5 | 4.8 | 2.6 | 0.3 |
| 174.8 | 100.0 | 186.1 | 100.0 | 11.2 |

3. Segment Information

Business segment
FMS = Fluid Machinery \& Systems, EE = Environmental Engineering, PM = Precision Machinery
(1) Orders received, Sales, and Operating Income

|  | Fiscal year ended March 31, 2013 | Fiscal year ended March 31, 2014 | Fiscal year ending March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Actual | Actual | Forecast | Change |
| Orders received |  |  |  |  |
| Reportable segments FMS | 297.9 | 341.0 | 375.0 | 33.9 |
| EE | 66.6 | 98.6 | 78.0 | (20.6) |
| PM | 62.2 | 70.8 | 75.0 | 4.1 |
| Others | 1.6 | 1.6 | 2.0 | 0.3 |
| Total | 428.5 | 512.2 | 530.0 | 17.7 |
| Sales |  |  |  |  |
| Reportable segments FMS | 305.5 | 322.1 | 355.0 | 32.8 |
| EE | 52.4 | 52.9 | 60.0 | 7.0 |
| PM | 66.5 | 71.8 | 73.0 | 1.1 |
| Others | 1.7 | 1.6 | 2.0 | 0.3 |
| Total | 426.3 | 448.6 | 490.0 | 41.3 |
| Operating Income |  |  |  |  |
| Reportable segments FMS | 15.9 | 22.1 | 22.0 | (0.1) |
| EE | 5.1 | 4.7 | 6.0 | 1.2 |
| PM | 3.3 | 4.6 | 6.0 | 1.3 |
| Others \& adjustment | 0.6 | 0.6 | 0.0 | (0.6) |
| Total | 25.0 | 32.1 | 34.0 | 1.8 |
| Backlog of Orders received |  |  |  |  |
| Reportable segments FMS | 153.8 | 182.7 | 202.7 | 20.0 |
| EE | 104.1 | 151.4 | 169.4 | 18.0 |
| PM | 8.2 | 8.0 | 10.0 | 2.0 |
| Others | - | 0.0 | 0.0 | - |
| Total | 266.2 | 342.2 | 382.2 | 40.0 |


| 2nd quarter ended September 30, 2013 | 2nd quarter ended September 30, 2014 |  |
| :---: | :---: | :---: |
| Actual | Actual | Change |
| 172.5 | 155.9 | (16.5) |
| 85.8 | 38.8 | (47.0) |
| 27.2 | 31.6 | 4.3 |
| 0.8 | 0.8 | 0.0 |
| 286.5 | 227.2 | (59.2) |
| 128.4 | 131.5 | 3.0 |
| 17.9 | 23.2 | 5.3 |
| 27.5 | 30.4 | 2.8 |
| 0.8 | 0.8 | (0.0) |
| 174.8 | 186.1 | 11.2 |
| (0.8) | (3.1) | (2.2) |
| 1.3 | 1.0 | (0.2) |
| (0.5) | 1.0 | 1.6 |
| 0.3 | 0.3 | (0.0) |
| 0.2 | (0.6) | (0.8) |
| 202.6 | 211.5 | 8.9 |
| 173.4 | 166.7 | (6.7) |
| 8.7 | 9.1 | 0.4 |
| 0.0 | 0.0 | 0.0 |
| 384.8 | 387.4 | 2.6 |

(2) Research and Development expenses, Capital Expenditures and Depreciation and Amortization expenses

|  | Fiscal year ended <br> March 31, 2013 <br> Actual | Fiscal year endedMarch 31, 2014 | Fiscal year ending <br> March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Forecast | Change |
| Research and Development expenses |  |  |  |  |
| Reportable segments FMS | 3.2 | 4.2 | 5.0 | 0.7 |
| EE | 0.1 | 0.0 | 0.5 | 0.4 |
| PM | 1.5 | 2.1 | 3.0 | 0.8 |
| Others \& adjustment | - | - | - | - |
| Total | 5.0 | 6.4 | 8.5 | 2.0 |
| Capital Expenditures |  |  |  |  |
| Reportable segments FMS | 6.8 | 9.4 | 11.0 | 1.5 |
| EE | 0.3 | 0.6 | 0.5 | (0.1) |
| PM | 2.4 | 3.8 | 2.5 | (1.3) |
| Others \& adjustment | 2.5 | 4.1 | 5.0 | 0.8 |
| Total | 12.3 | 18.1 | 19.0 | 0.8 |
| Depreciation and Amortization expenses |  |  |  |  |
| Reportable segments FMS | 8.2 | 7.9 | 7.7 | (0.2) |
| EE | 0.3 | 0.3 | 0.3 | (0.0) |
| PM | 2.9 | 2.6 | 3.5 | 0.8 |
| Others \& adjustment | 0.8 | 1.1 | 2.5 | 1.3 |
| Total | 12.3 | 12.1 | 14.0 | 1.8 |

(3) Employees

|  | As of <br> March 31, 2013 | As of <br> March 31, 2014 |  |
| :--- | ---: | ---: | ---: |
|  | Numbers | Numbers | Change |
| Employees |  |  |  |
| Reportable segments FMS | 10,571 | 10,205 | $(366)$ |
|  | EE | 2,238 | 2,605 |
| PM | 1,665 | 167 |  |
| Others \& Corporate | 696 | 1,680 | 15 |
| Total | 15,170 | 15,168 | $(18)$ |
| Ebara Corporation | 4,109 | 4,016 | $(2)$ |
| Domestic consolidated subsidiaries | 3,797 | 3,816 | $(93)$ |
| Overseas consolidated subsidiaries | 7,264 | 7,336 | 19 |


| As of <br> September 30, 2013 | As of <br> September 30, 2014 |  |
| ---: | ---: | ---: |
| Numbers | Numbers | Change |
| 10,224 | 10,801 | 577 |
| 2,569 | 2,631 | 62 |
| 1,677 | 1,699 | 22 |
| 682 | 667 | $(15)$ |
| 15,152 | 15,798 | 646 |
| 4,032 | 4,006 | $(26)$ |
| 3,828 | 3,861 | 33 |
| 7,292 | 7,931 | 639 |


|  | Fiscal year ended March 31, 2013 | Fiscal year ended <br> March 31, 2014 | Fiscal year ending March 31, 2015 |
| :---: | :---: | :---: | :---: |
|  | Actual | Actual | Forecast |
| Cash flows from operating activities |  |  |  |
| Income (loss) before income taxes | 23.8 | 31.0 | 33.0 |
| Depreciation and amortization | 12.3 | 12.1 | 14.0 |
| Loss (gain) on sales of fixed assets | 0.1 | (0.3) |  |
| Loss (gain) on sales of securities and investment securities | (0.0) | (0.0) | - |
| Increase (decrease) in provision and others | (13.5) | 2.3 |  |
| Increase/decrease of operating assets and liabilities |  |  |  |
| Trade receivables | 8.6 | (20.3) | ) |
| Inventories | 5.9 | 0.8 | \} (16.5) |
| Trade payables | (11.4) | 5.0 | J |
| Income taxes paid | (5.8) | (5.5) | (7.0) |
| Others | 13.8 | 1.7 | - |
| Net cash provided by operating activities | 34.0 | 26.6 | 23.5 |
| Cash flows from investing activities |  |  |  |
| Purchase of fixed assets | (11.8) | (16.4) | (19.0) |
| Proceeds from sales of fixed assets | 0.0 | 0.8 | - |
| Other Investments | (21.3) | 19.1 | (14.3) |
| Net cash provided by (used in) investing activities | (33.1) | 3.5 | (33.3) |
| Free Cash Flows | 0.8 | 30.1 | (9.8) |
| Cash flows from financing activities |  |  |  |
| Proceeds from bank loans |  | 10.7 | $\} \quad(5.0)$ |
| Repayment of bank loans | (35.5) | (22.2) |  |
| Proceeds from issuance of bonds | 20.0 | 10.0 |  |
| Redemption of bonds | - | (20.0) |  |
| Proceeds from issuance of common stock | 14.5 | 0.0 | - |
| Dividends paid | (3.1) | (2.3) | (4.0) |
| Dividends paid to minority shareholders' in |  |  |  |
| consolidated subsidiaries | (0.7) | (0.7) |  |
| Purchase and disposal of treasury stock | (0.0) | (0.1) |  |
| Others | (0.6) | (0.7) |  |
| Net cash provided by (used in) financing activities | 3.2 | (25.3) | (9.0) |
| Translation adjustments | 2.3 | 3.7 |  |
| Total Cash Flows | 6.4 | 8.5 | (18.8) |
| Cash and cash equivalents |  |  |  |
| At the beginning of the period Increase (decrease) resulting from change of scope of consolidation | 87.2 | 93.7 0.0 | 102.3 |
| At the end of the period | 93.7 | 102.3 | 83.5 |
| *Information on Interest-bearing debt |  |  |  |
| Short term debt | 86.6 | 63.5 | 58.7 |
| Long term debt | 52.2 | 56.1 | 55.9 |
| Total Interest-bearing debt | 138.9 | 119.6 | 114.6 |


| 2nd quarter ended <br> September 30, 2013 | 2nd quarter ended September 30, 2014 |
| :---: | :---: |
| Actual | Actual |
| (0.2) | (0.4) |
| 5.7 | 6.1 |
| (0.0) | (0.0) |
| (0.0) | (0.0) |
| (0.3) | (1.1) |
| 48.1 | 45.3 |
| (4.6) | (9.3) |
| (26.2) | (17.9) |
| (3.1) | (5.3) |
| (2.8) | (5.9) |
| 16.3 | 11.2 |
| (7.2) | (5.8) |
| 0.0 | 0.2 |
| 18.4 | (3.3) |
| 11.2 | (8.9) |
| 27.6 | 2.3 |
| 2.9 | 5.9 |
| (8.8) | (10.4) |
|  |  |
| 0.0 | 0.0 |
| (1.1) | (2.3) |
| (0.0) | (0.0) |
| (0.0) | (0.0) |
| (0.3) | (0.3) |
| (27.6) | (7.1) |
| 2.0 | (0.0) |
| 2.0 | (4.9) |
| 93.7 | 102.3 |
| 0.0 | 0.8 |
| 95.8 | 98.2 |
| 67.8 | 61.9 |
| 45.8 | 54.2 |
| 113.7 | 116.1 |

5. Sales and Orders by Subsegment

Business segment
FMS = Fluid Machinery \& Systems, EE = Environmental Engineering, PM = Precision Machinery
(1) Orders received

Billions of Yen

|  | Fiscal year ended <br> March 31, 2014 | Fiscal year ending <br> March 31, 2015 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Actual | Forecast | Change | Change Ratio |
| FMS |  |  |  | $(\%)$ |
| Pumps | 173.0 | 175.0 | 1.9 | 1.1 |
| Compressors \& Turbines | 109.0 | 140.0 | 30.9 | 28.4 |
| Chillers | 39.1 | 40.0 | 0.8 | 2.1 |
| Others | 19.8 | 20.0 | 0.1 | 0.9 |
| Total of FMS | 341.0 | 375.0 | 33.9 | 10.0 |
| EE |  |  |  |  |
| Environmental plants | 98.6 | 78.0 | $(20.6)$ | $(21.0)$ |
| Total of EE | 98.6 | 78.0 | $(20.6)$ | $(21.0)$ |
| PM |  |  |  |  |
| Components | 33.3 | 35.0 | 1.6 | 5.0 |
| CMP systems | 33.1 | 35.0 | 1.8 | 5.6 |
| Others | 4.4 | 5.0 | 0.5 | 13.0 |
| Total of PM | 70.8 | 75.0 | 4.1 | 5.8 |
| Others | 1.6 | 2.0 | 0.3 | 18.4 |
| Total of Others | 1.6 | 2.0 | 0.3 | 18.4 |
| Total | 512.2 | 530.0 | 17.7 | 3.5 |


| 2nd quarter ended <br> September 30, 2013 | 2nd quarter ended <br> September 30, 2014 |  |  |
| ---: | ---: | ---: | ---: |
| Actual | Actual | Change | Change Ratio |
| 84.8 |  |  | $(\%)$ |
| 59.1 | 48.6 | $(10.5)$ | $(17.8)$ |
| 18.1 | 16.5 | $(1.6)$ | $(9.0)$ |
| 10.3 | 10.5 | 0.2 | 2.6 |
| 172.5 | 155.9 | $(16.5)$ | $(9.6)$ |
|  |  |  |  |
| 85.8 | 38.8 | $(47.0)$ | $(54.8)$ |
| 85.8 | 38.8 | $(47.0)$ | $(54.8)$ |
|  |  |  |  |
| 13.9 | 16.4 | 2.4 | 17.5 |
| 10.5 | 12.8 | 2.3 | 21.8 |
| 2.6 | 2.3 | $(0.3)$ | $(13.4)$ |
| 27.2 | 31.6 | 4.3 | 16.1 |
| 0.8 | 0.8 | 0.0 | 1.4 |
| 0.8 | 0.8 | 0.0 | 1.4 |
| 286.5 | 227.2 | $(59.2)$ | $(20.7)$ |

## (2) Sales

|  | Fiscal year ended <br> March 31, 2014 | Fiscal year ending <br> March 31, 2015 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Actual | Forecast | Change | Change ratio |
| FMS |  |  |  | $(\%)$ |
| Pumps | 162.4 | 175.0 | 12.5 | 7.7 |
| Compressors \& Turbines | 98.9 | 120.0 | 21.0 | 21.2 |
| Chillers | 37.9 | 40.0 | 2.0 | 5.3 |
| Others | 22.7 | 20.0 | $(2.7)$ | $(12.1)$ |
| Total of FMS | 322.1 | 355.0 | 32.8 | 10.2 |
| EE |  |  |  |  |
| Environmental plants | 52.9 | 60.0 | 7.0 | 13.2 |
| Total of EE | 52.9 | 60.0 | 7.0 | 13.2 |
| PM |  |  |  |  |
| Components | 31.6 | 34.0 | 2.3 | 7.3 |
| CMP systems | 34.0 | 34.0 | $(0.0)$ | $(0.2)$ |
| Others | 6.0 | 5.0 | $(1.0)$ | $(17.3)$ |
| Total of PM | 71.8 | 73.0 | 1.1 | 1.7 |
| Others | 1.6 | 2.0 | 0.3 | 18.5 |
| Total of Others | 1.6 | 2.0 | 0.3 | 18.5 |
| Total | 448.6 | 490.0 | 41.3 | 9.2 |


| 2nd quarter ended <br> September 30, 2013 | 2nd quarter ended <br> September 30, 2014 |  |  |
| ---: | ---: | ---: | ---: |
| Actual | Actual | Change | Change Ratio |
|  |  |  | $(\%)$ |
| 62.7 | 64.7 | 1.9 | 3.2 |
| 42.8 | 46.8 | 3.9 | 9.3 |
| 13.7 | 12.5 | $(1.2)$ | $(8.8)$ |
| 9.1 | 7.4 | $(1.6)$ | $(18.5)$ |
| 128.4 | 131.5 | 3.0 | 2.4 |
|  |  |  |  |
| 17.9 | 23.2 | 5.3 | 29.7 |
| 17.9 | 23.2 | 5.3 | 29.7 |
| 12.7 |  |  |  |
| 10.9 | 16.7 | 4.0 | 32.0 |
| 3.8 | 2.0 | 0.6 | 5.6 |
| 27.5 | 30.4 | $(1.7)$ | $(46.3)$ |
| 0.8 | 0.8 | 2.8 | 10.5 |
| 0.8 | 0.8 | $(0.0)$ | $(0.2)$ |
| 174.8 | 186.1 | 11.2 | $6.0)$ |

