# Consolidated Financial Summary for the third quarter ended December 31, 2016 

Page No.

1. Summary ..... 1
2. Segment Information ..... 1
3. Area Information ..... 2
4. Sales and Orders by Subsegment ..... 3

This release contains forward-looking statements which involve certain risks and uncertainties that could cause actual results to differ materially from those projected.
Readers are cautioned not to place undue reliance on these forward-looking statements which are valid only as of the date thereof.
Ebara Corporation undertakes no obligation to republish revised forward-looking statements to reflect events or circumstances after the date thereof or to reflect the occurrence of unanticipated events.

## Consolidated Financial Summary for the third quarter ended December 31, 2016

| 1. Summary |  | Billions of Yen |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3rd quarter ended <br> December 31, 2015 | 3rd quarter ended December 31, 2016 |  | Fiscal year ending March 31, 2017 |
|  | Actual | Actual | Change | Forecast |
| Statements of Income |  |  | (\%) |  |
| Net Sales | 324.7 | 307.8 | (5.2) | 475.0 |
| Operating Income | 15.5 | 8.5 | (44.6) | 33.0 |
| Ordinary Income | 13.9 | 6.5 | (52.6) | 31.0 |
| Profit Attributable to Owners of Parent | 7.3 | 5.1 | (30.2) | 19.0 |
| Statements of Cash Flows |  |  | (Billions of Yen) |  |
| Cash Flows from Operating Activities | 16.1 | 14.7 | (1.4) |  |
| Cash Flows from Investing Activities | (11.6) | (10.4) | 1.2 |  |
| Cash Flows from Financing Activities | (8.0) | 3.7 | 11.8 |  |
| Cash and Cash Equivalents (at the end of period) | 91.0 | 96.5 | 5.4 |  |


|  | As of <br> March 31, 2016 | As of <br> December 31, 2016 |  |
| :--- | ---: | ---: | ---: |
|  | Actual | Actual | Change |
| Balance Sheets |  |  | (Billions of Yen) |
| Total assets $(* 1)$ | 579.8 | $(10.3)$ |  |
| Interest-bearing debt | 120.1 | $(11.1)$ |  |
| Lease liabilities of above | 2.5 | $(0.3)$ |  |
| Shareholder's Equity $(* 2)$ | 241.0 | 108.9 | 10.4 |
| Retained earnings | 102.4 | 2.2 | $(0.0)$ |

(*1) During the 3rd quarter ended December 31, 2016, Ebara Corporation finalized a provisional accounting treatment related to the business combination in the 3rd quarter ended December 31, 2015. The impact of the finalization of the provisional accounting treatment has been reflected in the consolidated financial statements for the fiscal year ended March 31, 2016.
(*2) Shareholder's Equity $=$ Net Assets - Subscription Rights to Shares - Non-Controlling Interests

## 2. Segment Information

Business segment
FMS = Fluid Machinery \& Systems, EE = Environmental Engineering, PM = Precision Machinery
Orders received, Sales, and Operating Income
Billions of Yen

3. Area Information
(1) Geographical Segment … Compiled on the basis of the geographical location of the company reporting the sales

Billions of Yen

|  | 3rd quarter ended December 31, 2015 |  | 3rd quarter ended December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Actual | Composition | Actual | Composition |
| Net Sales |  | (\%) |  | (\%) |
| Japan | 200.4 | 61.7 | 195.8 | 63.6 |
| North America | 68.2 | 21.0 | 52.1 | 16.9 |
| Asia (except Japan) | 40.8 | 12.6 | 42.7 | 13.9 |
| Others | 15.2 | 4.7 | 17.1 | 5.6 |
| Total | 324.7 | 100.0 | 307.8 | 100.0 |
| Operating Income |  |  |  |  |
| Japan | 2.4 | - | 0.8 |  |
| North America | 7.4 | - | 1.0 | - |
| Asia (except Japan) | 4.9 | - | 5.7 | - |
| Others | 1.9 | - | 1.1 | - |
| Elimination | (1.3) | - | (0.2) | - |
| Total | 15.5 | - | 8.5 | - |

(2) Regional Segment … Compiled on the basis of the geographical location where the goods were sold

Billions of Yen

|  | 3rd quarter ended <br> December 31, 2015 |  | 3rd quarter ended <br> December 31, 2016 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Actual |  | Composition | Actual |
| Net Sales |  | (\%) |  | Composition |
| Japan | 149.5 | 46.0 | 141.5 | 46.0 |
| Asia (except Japan) | 85.9 | 26.5 | 93.5 | 30.4 |
| North America | 37.8 | 11.6 | 27.5 | 8.9 |
| Europe | 23.8 | 7.4 | 22.7 | 7.4 |
| Middle East | 20.9 | 6.4 | 12.9 | 4.2 |
| Others | 6.6 | 2.1 | 9.4 | 3.1 |
| Total | 324.7 | 100.0 | 307.8 | 100.0 |

4. Sales and Orders by Subsegment

Business segment
FMS = Fluid Machinery \& Systems, EE = Environmental Engineering, PM = Precision Machinery
(1) Orders received

Billions of Yen

|  | 3rd quarter ended December 31, 2015 | 3rd quarter ended <br> December 31, 2016 |  |  | Fiscal year ending <br> March 31, 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Actual | Change | Change Ratio | Forecast |
| FMS |  |  |  | (\%) |  |
| Pumps | 131.7 | 123.8 | (7.9) | (6.0) | 178.0 |
| Compressors \& Turbines | 53.8 | 44.5 | (9.3) | (17.3) | 80.0 |
| Chillers | 25.4 | 23.6 | (1.7) | (7.0) | 30.0 |
| Others | 15.0 | 13.8 | (1.2) | (8.4) | 20.0 |
| Total of FMS | 226.1 | 205.8 | (20.3) | (9.0) | 308.0 |
| EE |  |  |  |  |  |
| Environmental plants | 40.4 | 49.2 | 8.7 | 21.5 | 80.0 |
| Total of EE | 40.4 | 49.2 | 8.7 | 21.5 | 80.0 |
| PM |  |  |  |  |  |
| Components | 29.4 | 30.2 | 0.7 | 2.5 | 44.0 |
| CMP systems | 37.3 | 51.3 | 14.0 | 37.6 | 70.0 |
| Others | 11.8 | 2.8 | (8.9) | (75.5) | 6.0 |
| Total of PM | 78.6 | 84.4 | 5.8 | 7.4 | 120.0 |
| Others | 1.2 | 1.2 | (0.0) | (1.2) | 2.0 |
| Total of Others | 1.2 | 1.2 | (0.0) | (1.2) | 2.0 |
| Total | 346.4 | 340.6 | (5.7) | (1.7) | 510.0 |


| (2) Sales |  |  |  |  | Billions of Yen <br> Fiscal year ending <br> March 31, 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3rd quarter ended December 31, 2015 | 3rd quarter ended December 31, 2016 |  |  |  |
|  | Actual | Actual | Change | Change Ratio | Forecast |
| FMS |  |  |  | (\%) |  |
| Pumps | 115.0 | 106.0 | (9.0) | (7.8) | 173.0 |
| Compressors \& Turbines | 66.4 | 48.0 | (18.4) | (27.8) | 75.0 |
| Chillers | 20.3 | 20.6 | 0.2 | 1.5 | 30.0 |
| Others | 12.5 | 13.9 | 1.4 | 11.2 | 20.0 |
| Total of FMS | 214.3 | 188.6 | (25.7) | (12.0) | 298.0 |
| EE |  |  |  |  |  |
| Environmental plants | 44.7 | 43.1 | (1.5) | (3.4) | 70.0 |
| Total of EE | 44.7 | 43.1 | (1.5) | (3.4) | 70.0 |
| PM |  |  |  |  |  |
| Components | 29.0 | 29.3 | 0.3 | 1.1 | 40.0 |
| CMP systems | 30.5 | 40.6 | 10.1 | 33.2 | 59.0 |
| Others | 4.8 | 4.8 | (0.0) | (0.6) | 6.0 |
| Total of PM | 64.3 | 74.8 | 10.4 | 16.2 | 105.0 |
| Others | 1.2 | 1.2 | (0.0) | (1.7) | 2.0 |
| Total of Others | 1.2 | 1.2 | (0.0) | (1.7) | 2.0 |
| Total | 324.7 | 307.8 | (16.9) | (5.2) | 475.0 |

